

Carvins Cove and Spring Hollow

| Company | Mosaic Crop Nutrition, LLC | Blue Ridge Solvents and Coating, Inc. | Kemira Water Solutions, Inc. | DPC, Enterprises | Chemsolv, Inc. | ProChem, Inc. | Brentag Southeast, Inc. | Pro Chem Technologies, Inc. | Control Equipment Co., Inc. | JCI Jones Chemical | Thatcher Company | Key Chemical | Univar USA Inc. | General Chemical | Polydyne, Inc. | Quarterly Contract Awarded To: |
|---|--|---------------------------------------|------------------------------|------------------------------|--|---|---|-----------------------------|-----------------------------|--|------------------|--|---|------------------|------------------------------------|---------------------------------------|
| Chemical | | | | | | | | | | | | | | | | |
| Hydrofluosilicic Acid | 0.325 / lb OR 3.2825 / gal (23%, 3,500 gal min) Annual Bid | No Bid | No Bid | No Bid | No Bid | No Bid | 2.78 / gal (4400 gal), 2.88 / gal (3500 gal)* | No Bid | No Bid | No Bid | 0.344 / lb | 0.2951 / lb. (9.4668 lbs/gal of 23%) = 2.7937 / gal* | 2.84 / gal | No Bid | No Bid | Key Chemical* |
| Ferric Sulfate | No Bid | No Bid | 0.1169 / lb (13% iron) | No Bid | No Bid | 0.15 / lb | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | 1.12 / gal (10% soluble ferric iron = 12 lbs / gal) = 0.0933 / lb | No Bid | General Chemical | |
| Orthophosphate | No Bid | No Bid | No Bid | No Bid | No Bid | 0.99 / lb = 10.1574 / gal | 6.48 / gal | 6.25 / gal | No Bid | No Bid | No Bid | No Bid | 0.5275 / lb. (10.26 lb / gal) = 5.4122 / gal | No Bid | Univar | |
| Sodium Hydroxide Carusol (Potassium Permanganate Solution) | No Bid | No Bid | No Bid | No Bid | 0.155 / lb (No Spec Sheet provided) = 1.9778 / gal | 0.20 / lb (12.76 lbs / gal 50%) = 2.552 / gal | 1.94 / gal | 1.89 / gal | No Bid | No Bid | No Bid | No Bid | 2.01 / gal + \$60 fuel surcharge | No Bid | Pro Chem Technologies, Inc. | |
| Polymer (CAT FLOC TL) | No Bid | No Bid | No Bid | No Bid | No Bid | Alt Proposed | No Bid | 5.50 / gal | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | 5.0286 / gal | Polydyne, Inc. |
| Sodium Bisulfite | No Bid | No Bid | No Bid | No Bid | 0.27 / lb (11.4 lbs/ gal typ) = 3.078 / gal | 0.33 / lb (11.4 lbs/ gal typ) = 3.762 / gal | No Bid | 5.50 / gal | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | Chemsolv |
| Chlorine Gas (Tons) | No Bid | No Bid | No Bid | 0.2895 / lb = \$579.00 / ton | No Bid | No Bid | No Bid | No Bid | No Bid | \$500.00 / ton plus fuel charge (Annual Bid) | No Bid | No Bid | 0.3875 / lb + \$60 fuel surcharge, min. 10 ton delivery, 7 bus. Day lead time (\$775 / ton) | No Bid | JCI Jones | |
| Chlorine Gas (150 lbs) | No Bid | 0.82 / lb | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | Blue Ridge Solvents | |
| Alternate | | | | | | | | | | | | | | | | |
| Polymer | | | | | | PRC 322 LV proposed for CAT FLOC 0.95/ lb | | | | | | | | | | |

*Using a weighted average of purchase, Carvins Cove uses 65% to Spring Hollow's 35%. For Brentag calculation, (2.78*0.65)+(2.88*0.35) = 2.815 / gal

Crystal Spring

| Company | Mosaic Crop Nutrition, LLC | Blue Ridge Solvents and Coating, Inc. | Kemira Water Solutions, Inc. | DPC, Enterprises | Chemsolv, Inc. | ProChem, Inc. | Brentag Southeast, Inc. | Pro Chem Technologies, Inc. | Control Equipment Co., Inc. | JCI Jones Chemical | Thatcher Company | Key Chemical | Univar USA Inc. | General Chemical | Polydyne, Inc. | Apparent Low Bidder |
|----------------------------|----------------------------|---|------------------------------|------------------|---|---|-------------------------|-----------------------------|-----------------------------|--------------------|---|--------------|-----------------|------------------|----------------|----------------------------|
| Chemical | | | | | | | | | | | | | | | | |
| Sodium Hydroxide | No Bid | 0.33 / lb (700 lb drum, 12.76 lbs/gal @ 50%) = 4.2108 / gal | No Bid | No Bid | 0.177 / lb (12.76 lbs/gal @ 50%) = 2.2585 / gal | No Bid | No Bid | 4.75 / gal | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | Chemsolv, Inc. |
| Sodium Hypochlorite | No Bid | 1.85 / gal (57.5 gal drum) | No Bid | No Bid | 1.65 / gal | 0.18 / lb (10.0 lbs/gal for 12.5%) = 1.80/gal | No Bid | 1.75 / gal | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | Chemsolv, Inc. |
| Citric Acid | No Bid | No Bid | No Bid | No Bid | 5.63 / gal | No Bid | No Bid | No Bid | No Bid | No Bid | 1.02 / lb (10.3 lbs/gal) = 10.506 / gal | No Bid | No Bid | No Bid | No Bid | Chemsolv, Inc. |

